CUSTOMERS AND PARTNERS PARTNER FOR PERFORMANCE

ESI brings technological solutions to all major industry sectors; enabling them to meet their specific industrial challenges of today and tomorrow.



GROUND TRANSPORTATION

Alstom Transport - Bertrandt - BMW Group - Fiat Chrysler Group - Ford Motor -General Motors - Gestamp Group - PSA Group - Honda - Hyundai - Mercedes-Benz - Renault-Nissan -Shanghai Automotive Industry Corporation - Tata Group -TRW - Volkswagen Group



AND AEROSPACE

Airbus Group - AECC -AVIC - Boeing - Bombardier - Honeywell - Lockheed Martin - PCC Corporate ELECTRONICS AND - Pratt & Whitney - Rolls-Royce - Safran-Snecma - Sikorsky - NASA - UTC - Google - LG - Qualcomm -Aerospace Systems



HEAVY INDUSTRIES

Alcoa - Arcelor Mittal Caterpillar - General Electric - Hitachi - John Deere - Whirlpool -Sumimoto



ENERGY _

EDF - GDF - General Electric - Japan Atomic Energy Agency - Mitsubishi Heavy Industries - Siemens - U.S. Department of Energy



CONSUMER GOODS

Aixtron - Applied Materials Samsung - Vedecom



GOVERNMENT AND DEFENSE

CEA - CEE - European Space Agency - Huntington Ingalls Industries - Japan Automobile Research Institute - Ministère de la Recherche RTNL - Naval Group - U.S. Army





Arts et Métiers Paristech -Cranfield University - École Centrale Paris - École Polytechnique de Lausanne -École Polytechnique Montréal - Seoul National University - University of Dresden - University of Michigan - University of Technology of Compiègne





A committed employer



Serving civil society



An outstanding partner



An environmentally friendly player











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Headquarters: 100-102 avenue de Suffren 75015 Paris, France Tel.: +33 (0) 1 53 65 14 14 - info@esi-group.com - investors@esi-group.com ESI Group is listed in compartment B of Euronext Paris ISIN FR0004110310 - ESI Group is eligible for inclusion in FCPI and PEA-PME

PROFILE







THE | A DISRUPTIVE INNOVATION GROUP | THROUGH SMART VIRTUAL PROTOTYPING

Leveraging over 40 years of expertise, ESI helps world leading OEMs and companies meet the challenge of delivering more innovative and smarter products at a lower cost, faster, and with increased reliability, making sure they will pass the precertification tests. Today, the growing possibilities offered by the Internet of Things (IoT) and Big Data enable a product's lifecycle to be monitored after commissioning. ESI's disruptive approach, particularly in the context of today's "outcome" economy, essentially answers to the key economic challenges of the Industry of the Future.



FROM PRODUCT LIFECYCLE MANAGEMENT

HYBRID TWIN™ Artificial Intelligence Cloud Machine-Learning Internet of Things Deep Learning Combination As faulted of real data with the as interacting Virtual Twin Hybrid Twin™ Virtual Twin for outcome and in its usage performance TO PRODUCT PERFORMANCE LIFECYCLE

2016 | A UNIOUE POSITION KEY FIGURES | IN A GROWING MARKET

ESI's transformative approach, entitled Product Performance Lifecycle™ (PPL), together with its IoT based Hybrid Twin™ solution, represent a strongly innovative and inescapable step forward that aims to provide businesses with intelligent control over a product's entire lifecycle; anticipating performance and intelligently managing maintenance.



+28%

Gross margin +80

30.2% investments/ revenue

Covering more than

WORLD | COMPANY

ESI's solutions are commercialized in more than 40 countries through its international subsidiaries and its distribution network.

IN THE | A GLOBAL

This worldwide presence allows the Group to work closely with its customers and stay abreast with their continuously evolving business and technological needs.



2016 HIGHLIGHTS



Acquisition of Mineset Inc. (February 2016) Mineset is a Big Data visual analytics and machine-learning specialist that has developed a visual analytics platform which integrates advanced visualization ith machine-learning technology.

pre-certification



Partnership with PARC (December 2016)

Signature of a long-term strategic partnership agreement with PARC which focuses on expanding and industrializing their advanced research project on Fault Augmented Model Extension (FAME).



Renewals of strategic major contracts (2016)

Three-year agreement with Volkswagen Group renewed with an expanded perimete for the ninth consecutive time; renewal of Renault-Nissan's three-year joined contract for the second time; enhanced collaboration with in the frame of the agreement with Honda.



Attendance at the CES (January 2017)

ESI Group attended the Consumer Electronic Show* in Las Vegas and presented ESI Pro-SNIC™, its recently acquired solution enabling the virtual testing of the sensors and serving the various onboard perception systems of vehicles and aircraft.



Headquarters

 Subsidiaries Agents & distributors

> Transfer to compartment B (January 2017) ransfer of ESI shares from compartment C

o compartment B of Euronext Paris. Compartment B includes listed companies with a market capitalization etween 150 million and 1 billion euros



Acquisition of Scilab Enterprises (February 2017) Scilab Enterprises is the publisher of the open-

source software Scilab that provides a powerful environment for engineering computation and scientific applications. Scilab Enterprises also offers a collaborative inter-connectable platform available in "Platform as a Service" (PaaS) mode.